

Sales Role – Infrastructure Solutions Consultant

A professional Technical Infrastructure Salesperson is required to join Turnkey Infrastructure Solutions Limited, part of the growing Turnkey Group and a leading Microsoft Gold Partner based in Central Scotland.

The main focus will be to attract and win new Business for the company, while managing a number of existing clients who require ongoing sales and support assistance. Our core solutions include the provision of mainstream Microsoft Server platform based implementations, and the fulfilment of general hardware and software requirements.

Along with the above elements, the role needs to focus on identifying and generating new IT Support contracts for the company to help drive further market growth.

Turnkey also offers a range of additional professional in-house services which the successful applicant will be expected to learn about and actively promote on behalf of the Turnkey Group. Reporting to the Sales Manager / Operations Director, you will be part of a highly skilled sales team. This is a fantastic opportunity for a successful Salesperson to demonstrate their commitment and expertise and be rewarded for achieving pre defined goals and objectives.

Requirements:

To be a successful Infrastructure Salesperson, two or more of the following skill sets are ESSENTIAL as a basic qualification for application:

- A minimum of 2 years or more experience of selling proven Infrastructure hardware and software solutions to commercial or public sector organisations;
- Have a very good understanding and the ability to easily propose and sell the many growing Infrastructure Solutions available such as: Storage Area Networks (SAN), Virtualisation, Citrix and all the Microsoft Platforms available; and/or
- A professional, consultative, confident manner with very good written and presentation skills.

In addition, we require an individual who is fully results driven, commercially aware and has high integrity.

A competitive package is offered consisting of a base salary dependent on experience, excellent commission structure, and health care and pension plan subject to a successful probationary period. We will only accept applications from individuals (no agencies please).

How to Apply

Ring our recruitment line on **0141-644-8119** and follow the instructions carefully.

About The Turnkey Group Limited:

Turnkey has over 30 years experience in providing professional IT solutions for medium to large organisations throughout the UK.

Our reputation for providing highly professional solutions is unsurpassed in Scotland and in a recent independent survey we were marked at 100% for customer satisfaction.

Today we continue to win new customers and attract existing clients from our competition.

We aim to be the dominant industry leader in all of our chosen markets, committed to delivering technical excellence, the development of long term relationships and the promotion of a culture of reward for achievement.